



Indent orders are to be submitted through the Brandscope platform using your current user login details (please contact your sales team to obtain this information or setup a new account). www.brandscope.com

WINTER 23 Watersports Discount & Payment Terms

Jetpilot Australia offers discounts based on order volume. Please note that Minimum Indent Order Value is \$7,000.

	DIAMOND DEALER	PRO DEALER	ESSENTIAL DEALER	STANDARD DEALER
<i>Invoiced Order Value</i>	\$50,000+	\$30,000-\$49,999	\$10,000 - \$29,999	Min.\$7,000 to \$9,999
<i>Total Indent Discount</i>	12.5%	10%	7.5%	5%
<i>Invoice Discount</i>	7.5%	5%	2.5%	-
<i>Indent Settlement Discount*</i>	5%	5%	5%	5%

*Settlement discount to be applied on invoices paid within terms listed.

Terms & Conditions*

- Indent close off date is strictly Thursday 23rd June 2022.
- Minimum Indent Order Value is \$7,000.
- All Indent Discount structures are calculated using the total Jetpilot indent order at wholesale value (excluding GST).
- Indent Discount is not applicable to freight.
- Settlement Discounts are applied on payment of invoice if paid within customer trading terms for Indent orders only.
- If the indent order is cancelled or reduced in value the discount will be recalculated. Where the recalculated Indent discount rate is lower and orders are already invoiced, the difference will be adjusted from the Settlement discount. If invoices are not paid within terms, indent orders will be re-invoiced at the lower rate and no further discount will apply.
- All credit card payments will attract a 1.0% surcharge for Visa, MasterCard and American Express Credit cards. There is no charge for electronic bank transfers.
- Customers must abide by the JPI Online Selling Policy.
- Reorders during the season have a \$100 minimum order limit. Orders below this limit will attract a \$15.00 processing and handling fee.
- All direct ship orders will attract a \$15.00 processing and handling fee, regardless of order value.
- Prices are subject to change without prior notice.

*Season Terms are in addition to your customer account T&C's

Indent Order Due Date: 23rd June 2022



Sales Representatives

NEW SOUTH WALES

Ross Hawke rhawke@actionagencies.com.au 0488 711 733

QUEENSLAND

Dan Binskin danbinskin@jpihq.com 0419 756 713

VICTORIA

Darren Seal darrenseal@bigpond.com 0410 313 720

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NEW CALEDONIA

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NEW ZEALAND

Koenraad Groot koenraad@tritan.co.nz +64 7 572 0375

Shipping and Freight

Indent orders MUST be submitted by **Thursday 23rd of June** to ensure that your orders are delivered as quickly as possible.

JPI HQ Customer Service & Support

Marketing Support marketing@jpihq.com

Customer Service customerservice@jpihq.com

Accounts & Collections julie@jpihq.com

THANKS FOR YOUR SUPPORT!

Indent Order Due Date: 23rd June 2022